|  |
| --- |
| **Name** |

Address | Contact | Email

# Profile

Results-driven Solar enthusiast with over [X] years of experience in driving sales and expanding market presence in the renewable energy sector. Proven expertise in developing strategic partnerships, managing client relationships, and delivering tailored solar energy solutions. Adept at identifying market opportunities and executing business development plans to achieve company growth objectives.

# Experience

## Solar PV Business Development Manager | Company Name, City From- To

* Developed and executed business development strategies to expand market share in the solar PV sector.
* Identified and pursued new business opportunities, leading to a 30% increase in sales revenue.
* Built and maintained strong relationships with key clients, ensuring high levels of customer satisfaction.
* Collaborated with engineering and project management teams to deliver customized solar solutions.
* Prepared and presented detailed proposals and financial analyses to potential clients.

## Business Development Manager | Company Name, City From- To

* Led business development initiatives for the solar PV division, achieving a 25% growth in client base.
* Conducted market research to identify emerging trends and opportunities in the renewable energy sector.
* Developed and maintained strategic partnerships with industry stakeholders.
* Managed the proposal development process, ensuring timely and accurate submissions.
* Represented the company at industry conferences and trade shows to promote solar PV solutions.

# Education & Certification

* **Master of Business Administration (or any relevant field) | 20XX | Institution name, City, State**

Grade: CGPA/Percentage

Achievement:

* **Bachelor of Science/Business Administration (or any relevant field) | 20XX | Institution name, City, State**

Grade: CGPA/Percentage

Achievement:

* **Certification in any relevant field | 20XX | Institution name, City, State**

# Skills & Abilities

|  |  |
| --- | --- |
| * Business Development | * Client Relationship Management |
| * Market Analysis | * Proposal Development |
| * Knowledge of Renewable Energy Technologies | * Project Management |
| * Strategic Partnership |  |

# Activities and Interests